



PV Crystalox Solar plc
2018 Preliminary Results
21 March 2019

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2018 Overview



- Wafer shipment volumes at 47MW (2017: 146MW)
 - 3MW wafer inventory remaining at end 2018 is now cleared
- Multicrystalline wafer production operations terminated in Germany
 - Production ceased in April
 - Significant reduction in employees-following negotiations with workers council
 - 20 employees now remaining following restructuring
- UK closure completed following production shutdown in 2017
 - All production buildings cleared and all leases surrendered
 - One employee remains-dealing with residual trading and administration
- Settlement agreement concluded following ICC arbitration award
 - All claims and obligations under the wafer supply contract and arbitration award settled
 - Customer agreed to make payments totalling €28.8m and waive right for delivery of wafers
 - €14.5m received on 8 May and final payment of €14.3m received on 30 November 2018

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2019 Focus



- Transformation of the business in Germany
 - Applying our wire sawing expertise to cutting of high technology ceramics /optical materials
 - Funded PV related R&D activities continue
 - Downsizing of operational facilities
- Board will no longer pursue acquisitions
 - Now working on orderly resolution of Group's affairs
- £38.5 million cash return to shareholders
 - Capital reduction equivalent to 24 pence per share
 - Payment expected to be completed by end H1 2019





Financials

Financial Overview



- Revenues €6.3m (2017: €26.4m)
- EBT €1.6m (2017: €12.0m)
- Net cash generated from/(used in) operating activities €27.7m (2017: €(1.2)m
- Net cash €54.0m (2017: €26.9m)
- Inventories €0.1m (2017: €3.9m)

Financial Overview



| (€'000) | 2018 | 2017 |
|---------------------------------|---------|----------|
| Revenues | 6,308 | 26,364 |
| Cost of materials and services | (7,378) | (24,681) |
| Overheads | (7,247) | (13,554) |
| Other income | 9,556 | 23,800 |
| Currency gain | 325 | 33 |
| EBIT | 1,564 | 11,962 |
| Net finance income | 64 | 40 |
| Earnings before taxes (EBT) | 1,628 | 12,002 |
| Income taxes | (264) | (1,084) |
| Profit from operations | 1,364 | 10,918 |
| Earnings per share (Euro cents) | 0.9 | 6.9 |

Summary consolidated balance sheet



| (€m) | 31-Dec-18 | 31-Dec-17 |
|--|-----------|-----------|
| Current Assets | 54.7 | 55.1 |
| Non-current Assets | 0.0 | 1.1 |
| Total Assets | 54.7 | 56.2 |
| Current Liabilities | 2.4 | 4.5 |
| Share Cap & Reserves | 52.3 | 51.7 |
| Total Liabilities and Shareholder Equity | 54.7 | 56.2 |

Cash flows



| Summary cash flow analysis (€m) | 2018 | 2017 |
|--|-------|--------|
| Operating cash pre-working capital after taxes | 1.5 | 13.8 |
| Changes in working capital | 26.3 | (15.0) |
| Exchange difference | (0.7) | (1.0) |
| Net cash flows from investing activities | 0.0 | 0.3 |
| Net change in cash in period | 27.1 | (1.9) |
| Cash and equivalents, start of year | 26.9 | 28.8 |
| Cash and equivalents, end of period | 54.0 | 26.9 |





Outlook

Outlook



- Capital return of £38.5 million to be completed by end-June 2019
 - Conditional on shareholder approval
 - General Meeting expected to be held in May 2019
 - Further information will be provided in a circular to shareholders
- Board will consider options available to maximise any value from listing of Group's shares on the Official List
 - Possibility of delisting will also be given consideration
- Focus on completing transformation of manufacturing operation in Germany
- Any further cash return will be strongly dependent on developments in German business





Q&A